



## Ontario Climbing Federation Annual Report to Members: 2017/18

The OCF has had another busy and productive year. Here are the highlights of the 2017/18 season.

- **Events organized/supported**

- We organized/ran a total of 11 events during the 2017/2018 series – this is up from 7 events in our 2016/2017 series, and does not include the OCF’s involvement in running Open Bouldering Nationals which were held in Toronto this year.
- We would like to recognize and thank the 9 Ontario climbing gyms (**Coyote Rock; Rock Oasis, Boulderz; True North; Altitude Kanata; Boiler Room; Aspire; Climber’s Rock; and Gravity**), who hosted our events this series, and allowed us to organize and run 8 local competitions and 2 Provincial Championships.
- All of the competitions were competitive formats appropriate to the ages at each competition and all the senior competitions were open to both Youth and Open climbers.
- Restructured our former D category and introduced a new age category (E) to provide some separation to reflect the impact of age, physical maturity and experience for our under 11 climbers.
- Created a separate climbing circuit for our D and E category athletes and tailored the competition formats to reflect the guidance set out in the Long Term Athlete Development framework that is being developed for sport climbing in Canada, to ensure we develop our youngest climbers in as healthy and positive a manner as possible.
- Ran two Ontario CEC Open National Series events - a bouldering standalone event that was hosted by Boulderz-Etobicoke, and a difficulty event held as part of OCF Difficulty Provincial Championships.
- Sent 75 Ontario climbers to Youth Bouldering Nationals in Quebec City.

- **Growth – Competition and membership:**

- Our 8 local competitions, Bouldering Provincials, and National Series Bouldering event (not including Difficulty Provincials) involved 1,422 athletes. Last season these same events involved 1,108 participants.
- We saw 42% growth in our Bouldering events (30% in 2016/2017) and 10% growth in our Difficulty events (60% in 2016/2017).
- Our athlete memberships grew by 23%.

Type of Member	2017/2018	2016/2017	2015/2016	2014/2015	2013/2014
Athlete	451	365	340	200	136
Supporter/Coach	107	94	78	60	34
Total	558	459	418	260	170

- **Competitions volunteers:**

- Held 5 Judging clinics in locations across the province from Milton to Ottawa, to train new judges, and refresh the training of our existing judges. Over 100 potential new judges were trained during these sessions.
- It takes approximately 65-70 volunteers to run a local competition over the 2 day event. This includes judges, iso officials, registration, belayers (difficulty) score inputting etc.

- **Head Judges:**

- We developed a head judge certification program. Over the course of 2017/2018 two new head judges have been through the program and are now certified as head judges (**Sharon Vukojevic** and **Stephanie Tabbert**)
- We would like to recognize and thank the head judges who presided over our competitions this year: **George Richard, Sue Carkner, Tim Vince, Barry Dykeman, Mark Wieckowski and Jeff Whattam.**

- **Other volunteers**

There are many people who volunteer in significant ways outside of helping at competitions. The board would like to specifically thank the following people for their contributions this year:

- **Malek Taleb** – OCF Vice Chair and CEC Treasurer
- **James Richardson** – Systems expert and owner of Compseason (results and rankings system)
- **Esti Tweg** and **Rhonda Lahnakoski** – Webmasters and social media gurus
- **Tim Vince** – Responsible for our head judges
- **Sylvia McBurney** - Director of Coaching Development for the CEC whose responsibilities include developing a Long Term Athlete Development program with the objective of developing a national coaching certification process for climbing coaches
- **Will Johnson** – Part of the development team who created the OCF's new membership and registration system. Will volunteered all of the time he spent on this endeavour

- **Other accomplishments:**

- Updated and distributed (through the gyms) our athlete and parent information booklet, to help athletes and their families understand competitive climbing in Ontario.
- Developed and implemented a customized membership and registration system as we had outgrown the abilities of our original system. Two other PSOs and the CEC are all considering adopting cloned versions of the OCF's system which would allow us to share the development costs we incurred in developing the system and would provide the basis for a uniform, national system.
- Engaged a bookkeeper to track our finances.
- Developed a social media guidelines policy. In the process of reviewing and updating our code of conduct.
- Established a committee structure to support the board and to remove the operating responsibilities from the Board so that the Board can focus on strategy and oversight responsibilities. Committees to be running in the 2018/2019 series are: Events/competition committee; Technical committee; Finance committee; Communication committee; Member outreach committee.

- **Financial Overview:**

- We have had a stable year financially and will have money in the bank at the end of the season.
- Our main source of any surplus comes from the sale of OCF memberships.
- The majority of competition fees paid by competitors go directly to the hosting gyms - between 85% and 88% of the fee depending on the discipline involved. After electronic fee charges the OCF is left with between 9% and 11% of the competitive fee and with that we need to pay for items directly related to running our events (medals, honorariums, ink and paper, etc.)
- We estimate that we will have approximately \$18,000 in cash at the end of the year.
- Below is an overview of where we stand financially up to the end of March 2018:

<b>The Ontario Climbing Federation</b>	
<b>Balance Sheet</b>	
<b>As of March 31, 2018</b>	
	<b>Total</b>
<b>Assets</b>	
<b>Current Assets</b>	
<b>Cash and cash equivalents</b>	
Bank - Cash on Hand	26,030.50
PayPal Undeposited Funds	500.00
Stripe Undeposited Funds	5,281.61
<b>Total Cash and cash equivalents</b>	<b>\$ 31,812.11</b>
<b>Total Current Assets</b>	<b>\$ 31,812.11</b>
<b>Non-current Assets</b>	
Computer Equipment & Software	0.00
<b>Total Non-current Assets</b>	<b>\$ 0.00</b>
<b>Total Assets</b>	<b>\$ 31,812.11</b>
<b>Liabilities and Equity</b>	
<b>Current Liabilities</b>	
Accrued Liabilities	0.00
Due to CEC (Licenses)	275.00
Accounts Payable	
Accounts Payable (A/P)	2,934.25
<b>Total Accounts Payable</b>	<b>\$ 2,934.25</b>
<b>Total Current Liabilities</b>	<b>\$ 3,209.25</b>
<b>Equity</b>	
Retained Earnings	9,634.29
Profit for the year	18,968.57
<b>Total Equity</b>	<b>\$ 28,602.86</b>
<b>Total Liabilities and Equity</b>	<b>\$ 31,812.11</b>

<b>The Ontario Climbing Federation</b>	
<b>Profit and Loss</b>	
<b>June 2017 - March 2018</b>	
	<b>Total</b>
<b>Income</b>	
Competition Income	90,296.25
<b>Memberships</b>	
Adult Membership (CEC)	7,482.00
Adult Membership (OCF)	18,040.00
Provincial Coach Dues (OCF)	1,380.00
Supporting Member Dues (OCF)	380.00
<b>Total Memberships</b>	<b>\$ 27,282.00</b>
<b>Total Income</b>	<b>\$ 117,578.25</b>
<b>Cost of Goods Sold</b>	
COGS - Adult Membership CEC	7,095.00
COGS - CEC Events	17,041.25
<b>Total Cost of Goods Sold</b>	<b>\$ 24,136.25</b>
<b>Gross Profit</b>	<b>\$ 93,442.00</b>
<b>Expenses</b>	
<b>Athletic Support</b>	
Athlete Competition Support	55.00
<b>Total Athletic Support</b>	<b>\$ 55.00</b>
<b>Bank Fees</b>	
Bank Charges	136.00
Stripe & PayPal Fees	4,064.65
<b>Total Bank Fees</b>	<b>\$ 4,200.65</b>
<b>Competition Expense</b>	
Competition Awards	1,943.76
Gym Hosting	55,094.28
Honorariums	2,793.55
Miscellaneous Competition Costs	1,082.29
Video Set Up	1,540.00
<b>Total Competition Expense</b>	<b>\$ 62,453.88</b>
Computer Equipment & Software Expense	-300.00
Dues and Subscriptions	500.00
Insurance	2,500.20
Legal and professional fees	3,676.09
Office expenses	32.80
Travel	922.63
Website Fees	432.18
<b>Total Expenses</b>	<b>\$ 74,473.43</b>
<b>Profit</b>	<b>\$ 18,968.57</b>